

# Speeches - Workshops - Seminars

## Maximizing Business Value

*A serious cartoon presentation*

By **Michael H. Marks**

Mergers & Acquisitions Advisor ....and Cartoonist

Every business owner will exit his or her business one day ...either by choice or by force. They will pass it on to a relative, sell it at a discount to an employee or go to market and sell to a third party. Business owners need to know what needs to be done to make sure they get the most value out of their hard work and investment.

This interactive presentation is both informative and entertaining - a great way to identify and learn the critical issues regarding succession planning.

Michael's years of business ownership, selling businesses, teaching and cartooning come together in a unique way that business owners will appreciate and run back to their offices to begin planning their exit - whether it is now, a year or two from now or many years down the road.

# EXIT



*"Michael's presentation really hit home with so many issues I hadn't thought about. I felt many of his cartoons were directed at right at me! And I really enjoyed his humor, it made for a great learning experience and a fun evening." — PC, Boulder*

Topics: Perspective of Business Owners · Timing/Motivation  
Business Valuations · Accounting & Tax Planning · Professional Advisors  
Pitfalls & Marketability Issues · Creating an Exit Plan

***Schedule a presentation today! Call Michael at 303-221-4565.***



**Michael H. Marks, CBI**  
Centennial, Colorado  
303-221-4565  
800-516-1008  
speaker@richmark.biz  
www.toonsntips.com/michael-marks/  
www.mikescartoons.com